**Email 2 of 4**

* **Focus on product improvements**
* **Release date 20 days before quoting opens**

**Variable states, dates and links must be inserted into the provided copy anywhere green text is used. To access our index of appropriate states, dates and links, please** [**click here**](https://marketingcenter.dmplocal.com/sites/1465/amsuitevarind.html)**.**

**AMsuite® gives you new discounts and options to better support customers.**

**Quote improved products in state1, state2 and state3 on date1, with a date 2 or later effective date.**

AMsuite is more than a new quoting process. Its improved products will set your quote’s coverage apart from the competition. This includes many new discounts for both residential and recreational products. Customers can really save. Start quoting on date1, and book coverage effective date2.

|  |  |
| --- | --- |
| **Where can you learn about the product changes?**  The [**AMsuite Resource Center**](http://amig.com/amsuite/) explains everything you need to know, but here are the essential points:   1. Start with a free AMsuite product webinar. [**Register online**](http://bit.ly/2a5daKJ). 2. Download these short product overviews: [**What’s new with residential products?**](http://amig.com/amsuite/wp-content/uploads/2016/02/10470_BT-Whats-New-Residential-021916.pdf)[**What’s new with recreational products?**](http://amig.com/amsuite/wp-content/uploads/2016/02/10470_BT-Whats-New-Recreational-021916.pdf) 3. Helpful comparison documents, and new product overviews, will get you up to speed quickly on the improvements. Get them from the [**Resource Center’s product page**](http://amig.com/amsuite/products). 4. Look at the changes in your state: State1pdf-link, State2pdf-link and State3pdf-link. The program manuals, with the details, are new, too. After date 1, open those from the AMsuite Forms library.   A product’s availability may vary by state and your agency’s authorization. | **When does it happen?**  **AMsuite opens for quoting**  **date1**  **New business effective date**  **date2**  **Register for these product webinars:**  [AMsuite System Navigation](http://bit.ly/2a5Cmzq)  [AMsuite Dwelling & Homeowners](http://bit.ly/2a5daKJ)  [AMsuite Manufactured Home](http://bit.ly/2a5daKJ" \o "Manufactured Home Webinar" \t "_blank) |

[**Learn about AMsuite’s products**](http://amig.com/amsuite/products)

**What are your next steps?**

Give yourself a little extra time for your first quote in AMsuite. It’s a bit different than modernLINK, but actually easier once you’re comfortable with the new look. Our testing showed that people feel confident once they’ve completed just a handful of quotes.

If you have open quotes in modernLINK, with effective dates prior to date 2try to book the business before date 2. After that date, you will need to requote those opportunities in AMsuite. Open quotes will not automatically transfer to AMsuite. There will be changes in coverage and rate because of the differences in the current and AMsuite programs.