

## Boat - New Product Comparison



New discounts and options lift the new boat product above the competition.

Substantial changes to the boat program will help you customize coverage for just about anything up to 26 feet in length that floats. Yachts (27 feet or greater) are now covered in a separate program with different coverage limits and options. The number of discounts has tripled, and there are new options to customize the coverage (which replace the previous endorsement packages).

## Streamlined process gets your quote done fast

- Key questions that may prevent a risk from being accepted are asked up-front to save you the time of creating a full quote.
- Customer and vehicle data is "pre-filled" using information already entered into the system and from other sources. This eliminates duplication and streamlines the process.
- Integrated C.L.U.E. reports for watercraft losses determine the number of claims, and import the details.
- Integrated MVR reports automatically import any violation details saving you time.

## New Item

	Current Watercraft Product	New Boat Product
Ownership and drivers	Title may be held by an individual, trust, LLC or corporation.	Title may be held by an individual, trust, LLC or corporation.
Boat types accepted	<ul> <li>Bass/walleye</li> <li>Sport fisher</li> <li>Runabout</li> <li>Ski boat</li> <li>Cruiser</li> <li>Mid-performance</li> <li>High-performance</li> </ul>	<ul> <li>Bass/walleye</li> <li>Sport fisher</li> <li>Runabout</li> <li>Houseboat</li> <li>Hovercraft</li> <li>Ski boat</li> <li>Antique</li> <li>Performance</li> <li>Personal watercraft</li> <li>Sail boat</li> <li>Yachts (longer than 26 feet) are covered in a separate program.</li> </ul>
Coverage levels	Full coverage     Liability only	Full coverage     Liability only
Loss settlement	<ul> <li>Agreed Value for units up to 10 years old</li> <li>Actual Cash value for units greater than 10 years old with the ability to endorse them to agreed value or replacement cost</li> </ul>	Agreed value / options for actual cash value or replacement cost
Included coverage	<ul> <li>Liability, BI and PD</li> <li>Accidental spill pollution</li> <li>Under/uninsured boaters</li> <li>Watersports liability</li> <li>Medical payments</li> <li>Wreck removal</li> <li>Emergency assistance/towing</li> <li>Consequential damage</li> <li>Fishing gear/personal effects</li> <li>Haul out</li> </ul>	<ul> <li>Liability, BI and PD</li> <li>Accidental spill pollution</li> <li>Under/uninsured boaters</li> <li>Watersports liability</li> <li>Consequential damage</li> <li>Emergency assistance and towing</li> <li>Fishing gear and personal effects</li> <li>Medical payments</li> <li>Wreck removal</li> <li>Pet protection</li> </ul>

	Current Watercraft Product	New Boat Product
Optional coverage	<ul> <li>Advantage Plus package</li> <li>Yacht Plus package</li> <li>Pro Angler package</li> <li>Boat lift</li> <li>Diminishing deductible</li> <li>Hull damage</li> <li>Trailer physical damage</li> </ul>	Hull damage (includes consequential damage, parts replacement for parts up to 10 years old, haul out, towing and emergency expense)     Extended parts replacement for parts up to 15 or to 20 years old     Bow to stern protection     Genuine parts security     Diminishing deductible     Professional angler     Boat lift     Chartered fishing guide     Port risk     Rental reimbursement     Tournament fee reimbursement     Trailer physical damage     Travel loss reimbursement
Discounts	<ul> <li>Claim-free renewal</li> <li>Diesel fuel</li> <li>Insuring multiple personal watercraft</li> <li>Ownership experience</li> <li>Transferring a policy</li> </ul>	<ul> <li>Anti-theft device installation</li> <li>Customer loyalty (renewal)</li> <li>Multiple policies with American Modern</li> <li>Multiple vehicles on a policy</li> <li>Safety course completion</li> </ul>
Payment options	<ul><li>Full pay</li><li>Monthly, EFT only</li><li>4-Pay, billed</li></ul>	<ul> <li>Full pay</li> <li>Monthly, EFT only</li> <li>2-Pay, billed or EFT</li> <li>4-Pay, billed or EFT</li> <li>6-Pay, billed or EFT</li> </ul>

The Boat product is offered just through American Modern Property and Casualty Insurance Company.

